

YOUR GUIDE TO NEW HOME OWNERSHIP

FOR
SALE



BUYING A HOME: START TO FINISH

A simple guide to help you through every step of the home buying journey.

Step 01: Get Pre-Approved

- Choose a lender and get pre-qualified for a mortgage.
- Understand what you can comfortably afford.

Step 02: Partner with A Realtor

- Select a trusted real estate agent.
- Discuss your needs, budget, and ideal locations.

Step 03: Start Your Home Search

- Visit open houses and tour listings.
- Narrow down your favorites and compare features.

Step 04: Make an Offer

- Work with your agent to submit a competitive offer.
- Be prepared for negotiation and possible counteroffers.

Step 05: Go Under Contract

- Offer accepted! The home goes into escrow
- Schedule your home inspection and negotiate repairs if needed.





EMBRACE YOUR NEW HOME IN TEN EASY STEPS



Step 06: Order Title & Deposit Earnest Money

- Submit your fully executed contract and earnest money deposit to the title company.
- Title search begins to ensure the home has a clean title.

Step 07: Secure Financing

- Finalize your mortgage application and lock in your rate.
- A home appraisal will be ordered by your lender.

Step 08: Review Closing Disclosure

- Review final loan terms and estimated closing costs.
- Ask your lender or title company any last-minute questions.

Step 09: Final Walkthrough

- Inspect the property before closing.
- Ensure agreed-upon repairs are complete and home is move-in ready.

Step 10: Closing Day

- Sign documents with your title company (National Title Group!)
- Receive the keys and celebrate your new home!

